## **Urgent need for new antibiotics**

But we cannot keep (mis)using them the way we have for the last 70 years!

Marketing and use needs to be restricted Return of investment decoupled from sales



We need a new business logic!

## **Urgent need for new antibiotics**

The overall innovative capacity is low

There are major scientific challenges

Who is going to do the work?
Big Pharma? Small pharma? Academia?



New collaborative models needed

## **Urgent need for new antibiotics**

Market failure

Impending health crisis

High health and economic burden from resistance



Justifies intervention from the public sector

## Towards a new business logic for R&D of novel antibiotics

- Needs driven :based on analysis of pipeline vs resistance and its burden
- Prioritization, target product profiles
- Solving the scientific challenges
- New Collaborative models and institutions (e.g. open source)
- Incentives that reward priority antibiotics
   Special regulatory designation
   Pricing and reimbursment
   Push and pull incentives
- De-linking return of investment from sales
- Controlled use and distribution
- Equitable global access and affordability